

## **APPENDIX B**

### **Letter & Brochure**

February 12, 2016

Vanguard Modular Building Systems  
Chris Brown  
1449 River Road, PO Box 127  
Marietta, PA 17547  
(717) 246-1028  
[www.vanguardmodular.com](http://www.vanguardmodular.com)

Christina C. Alvarez, Ed.D.  
Chief Executive Officer  
Delaware Design-Lab High School  
179 Stanton Christiana Rd.  
Newark, DE 19702

Dear Dr. Alvarez:

Please be advised that Delaware Design-Lab High School and Vanguard Modular Building Systems are currently and actively working towards entering into an "Operating Lease" arrangement for the installation of a six-classroom, education coded modular complex.

Vanguard Modular specializes in public / private / higher education projects and has a customer project profile consisting of hundreds of successful installations of classroom and office modular buildings throughout Delaware and surrounding states.

Please feel free to reach out to me or anyone on Vanguard's technical team with any questions or clarifications on the process to bring this project to a successful finished addition for your school.

Sincerely,

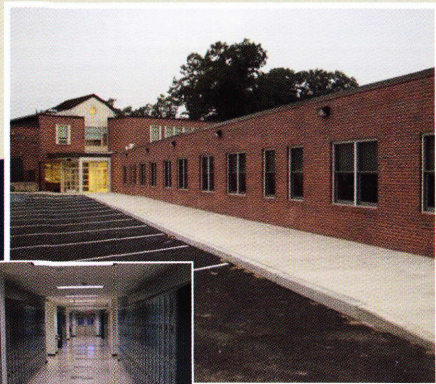


Chris Brown  
Area Sales Manager  
[cbrown@vanguardmodular.com](mailto:cbrown@vanguardmodular.com)



## Facilities

- ▶ Classrooms
- ▶ Administrative Offices
- ▶ Libraries
- ▶ Dormitories
- ▶ Laboratories
- ▶ Cafeterias
- ▶ Dining Halls
- ▶ Concession Buildings
- ▶ Restroom Buildings
- ▶ Press Boxes
- ▶ Wellness Facilities
- ▶ Locker Rooms



**Quick Occupancy**

**Environmentally Friendly**

**Cost Effective**

**Comprehensive Design**

**High Quality**

**Fully Code Compliant**

**Toll Free: 877-438-8627**

**Website: [www.vanguardmodular.com](http://www.vanguardmodular.com)**

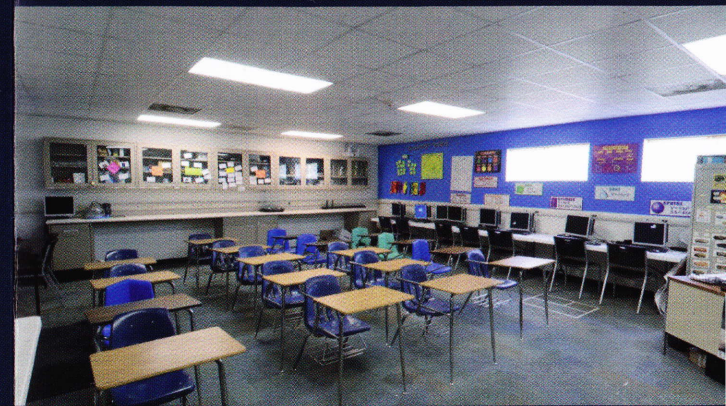
**E-mail: [info@vanguardmodular.com](mailto:info@vanguardmodular.com)**

**Vanguard Modular Building Systems LLC**

**1447 River Rd.  
P.O. Box 127  
Marietta, PA 17547  
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# Modular Buildings

*for Education*



**877-438-8627**

**[www.vanguardmodular.com](http://www.vanguardmodular.com)**

**VANGUARD**  
MODULAR BUILDING SYSTEMS



# Temporary and Permanent Modular School Buildings

Schools constantly face enrollment fluctuations often driven by economic and demographic shifts. These variations can require quick action to make space adjustments in order to accommodate the rapid student population changes.

Modular school buildings are an extremely flexible space solution providing a practical option for rapid expansion and swing space needs. Unlike conventional construction, modular buildings are constructed in an offsite manufacturing facility at the same time the construction site is being prepared. This simple compressed process affords significant time savings and makes modular buildings the affordable option for adding school space.

Modular construction reduces the overall length of time construction is performed on-site by up to 50%. It also minimizes the amount of truck traffic and deliveries on the site keeping your students and staff safe while providing the space you need.

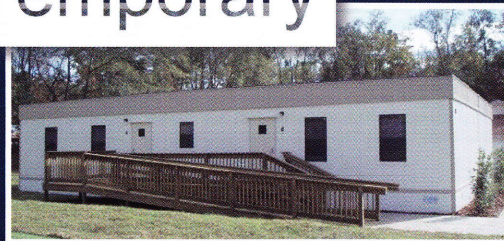


## Permanent



Completely customizable, permanent modular buildings deliver high quality space with beautiful aesthetics. Sustainability, accessibility and practicality are all attributes of a permanent modular building. Single story or multistory, we can build what you want.

## Temporary



Perfect for new schools and swing space for well established schools. Our temporary school buildings are built to meet all applicable codes and standards providing the additional space you need to continue delivering high quality education for your students. Ask about our fleet of low priced used buildings.

## Design/Build or Turnkey

- Architectural Design
- Engineering
- Permitting
- Site Services
- Building Fabrication
- Delivery
- Installation
- Project Management

