

	FY 2013	FY 2014	FY 2015	FY 2016	FY 2017	Total
<b>1 Revenues</b>	\$ 331,263	\$ 530,286	\$ 1,374,842	\$ 1,649,381	\$ 1,996,047	\$ 5,881,819
<b>Expenses</b>	\$ 328,401	\$ 520,160	\$ 1,340,409	\$ 1,608,102	\$ 1,946,162	\$ 5,743,235
<b>2</b> Gross wages w/ benefits	\$ 172,000	\$ 212,368	\$ 862,248	\$ 898,236	\$ 1,049,592	\$ 3,194,444
<b>3</b> 501c3	\$ 1,700	\$ 850	\$ 850	\$ 850	\$ 850	\$ 5,100
<b>4</b> Travel	\$ 3,800	\$ 5,025	\$ 7,525	\$ 8,775	\$ 10,025	\$ 35,150
<b>5</b> DTM	\$ -	\$ -	\$ 38,000	\$ 47,500	\$ 57,000	\$ 142,500
<b>6</b> Design	\$ 35,000	\$ 109,080	\$ 237,040	\$ 527,040	\$ 697,040	\$ 1,605,200
<b>7</b> Marketing	\$ 50,000	\$ 110,000	\$ 30,000	\$ 30,000	\$ 30,000	\$ 250,000
<b>8</b> Overhead	\$ 9,901	\$ 19,837	\$ 31,746	\$ 37,701	\$ 43,655	\$ 142,841
<b>9</b> Professional Services	\$ 6,000	\$ 13,000	\$ 8,000	\$ 8,000	\$ 8,000	\$ 43,000
<b>10</b> Repayment to Welfare	\$ 25,000	\$ 25,000	\$ 125,000	\$ 50,000	\$ 50,000	\$ 275,000
<b>11 Net Income</b>	\$ <u>2,862</u>	\$ <u>10,126</u>	\$ <u>34,433</u>	\$ <u>41,279</u>	\$ <u>49,884</u>	\$ <u>138,584</u>

Application Year	2	1	1	1	1
Planning Year	0	2	1	1	1
Extended Planning Year 1	2	0	0	0	0
Extended Planning Year 2	0	2	0	0	0
Operations 1	0	0	4	1	1
Operations 2	0	0	0	4	1
Operations 3	0	0	0	0	4
Operations 4	0	0	0	0	0